

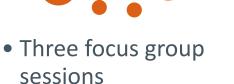
Strategic Plan Outcomes

February 2023

Plan Process



Strategic Planning Session



Executive
Committee session

- AXP data
- Member Needs Assessment
- Input and tactics

Strategic Plan Presentation

- Review and input
- Finalize plan



2023 Strategic Plan

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Strategic Planning

OSHA Alliance

Guidance Doc, Content Hub

> Certified Supervisor

Workforce

Safety

Membership Growth

Safety Resources

Annual Convention & Expo

Advocacy and Government Relations

Education and Training



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Workforce Initiatives

Recruitment

- Expand career content products
 - Define and create an ideal demolition worker model incl. career path
- Create "recruitment in a box" for members*
- Launch digital tool to qualify applicants*
- Build early education career toolkit to be used by chapter members to take to local high schools and trade school

Retention

- Launch pre-apprentice training toolkit
- Revamp "Starting Out Right Video"
- Develop Mentorship "toolkit" for chapter and members to implement
- Develop partnership with SAAS to strengthen member employee experience*
- Create management-training program to build a contractor a productive culture

Workforce Policy

- Lobby Federal agencies
 - Oppose rules and regulations that hinder contractors to find/hire qualified labor
 - Lobby Congress to pass workforce development and training program legislation
 - Support tax credits for trades training
 - Support OSHA Safety and Health Resources program



Safety Initiatives

Certification

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- Launch Certified Demolition Supervisor
- Develop certification for craft/field worker
- Launch certification for craft/field worker**

Accreditation

- Create a safety evaluation accreditation program*
- Use membership data to show that NDA members are safer*

Differentiating

- Build formal alliances with construction safety organizations
- Support certification in law and regulation



Membership growth initiatives

Phase 1 - Research and program development*

- Membership research and discovery
- Membership segmentation and value proposition understanding
- Marketing and public relations program development

Phase 2 - Program implementation

- Develop approved membership sales approach
- Develop of new membership lead generation and acquisition campaigns
- Launch membership and lead generation campaign(s)



Actions to enable the NDA Strategic Plan

Orient and align committees to NDA's new plan

- Communicate Strategic Plan to engage committees (Board to committees)
- Allow committees and staff to develop action steps and KPIs

Evaluate and update staffing model to support new initiatives

Certification

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Membership sales





